



## Symposium 2023 Agenda

October 11, 2023

8:00 Registration Opens

8:30 Opening Remarks: Andy Marsh, CEO

9:00 Financial Roadmap: Paul Middleton, CFO

9:15 State of the Industry: Jack Brouwer, University California Irvine

### Societal Value of Green Hydrogen:

Tim Cortes, CTO and Dr. Luke Wentlent, Principal R&D Engineer

9:30 State of the Business:

Andy Marsh, CEO

Sanjay Shrestha, General Manager, Energy Solutions & Chief Strategy Officer

Jose Luis Crespo, General Manager, Applications

Benjamin Haycraft, EVP, EMEA Region

Tim Cortes, CTO

10:10 Question and Answer Session

10:30 Tour Vista Manufacturing: Dave Mindnich, EVP, Global Manufacturing

11:00 Lunch Opens

12:30 Breakout Rooms Open (Schedule Attached)

**New in 2023** - we are structuring the program allowing in-person guests to customize their experience by participating in breakout room sessions. During these sessions, guests will have the opportunity to engage in focused conversations with prominent members of Plug's senior staff and other specially invited guests. Each session will last for 30 minutes, probing for open discussion and questions, while offering a unique and personalized experience for all attendees. **You're encouraged to check back - as breakout rooms will be updated as guest speakers join the event.**

5:00 Closing Comments: Andy Marsh and Senior Staff

5:15 Cocktail Reception & Networking, including ride and drive



Breakout Room	1: Fuel Cell Applications: Exec Boardroom Floor 2	2: Green Hydrogen + Energy Solutions: Main Stage Café, Floor 1	3: Path Forward to Profitability: The Center A+B, Floor 1
12:30 - 1:00	<p><b>Plug's Integrated Solutions:</b> Bringing it all together and making hydrogen easy. <i>(Preeti Pande, CMO &amp; Don Govel, Director, Market Strategy and Analysis)</i></p>	<p><b>Where in the World is Green Hydrogen?</b> Green hydrogen usage is being prioritized globally – and Plug is capitalizing on that today through partnerships and global expansion. <i>(Benjamin Haycraft, EVP EMEA Region)</i></p>	<p><b>Update on the Implementation of IRA:</b> for your business, our economy, and global sustainability. <i>(Erin Lane, VP Public Affairs, Gerry Conway, EVP/General Counsel &amp; Don Boyajian, Director Government Affairs &amp; Counsel)</i></p>
1:15 - 1:45	<p><b>Customer Case Study - Fuel Cells for forklifts -</b> expanding the value proposition for Tyson Foods. <i>(Jose Luis Crespo, General Manager, Applications &amp; Tim Terrill, VP of Sales, Logistics, with Matthew Portugal, Automation Engineer III, Distribution and Warehousing, Tyson Foods)</i></p>	<p><b>Green Hydrogen Plant Build Out to 2028:</b> Georgia is deployed - what's next to 1,000 TPD? How will Plug finance its Green Hydrogen ecosystem? <i>(Sanjay Shrestha, General Manager, Energy Solutions &amp; Chief Strategy Officer &amp; Paul Middleton, CFO)</i></p>	<p><b>Update on the US's Hydrogen Hubs</b> <i>(Erin Lane &amp; Gerry Conway with John Lochner, NYSERDA &amp; Mitch B. Carmichael Cabinet Secretary- WV Dept. of Economic Development)</i></p>
2:00 - 2:30	<p><b>Fuel Cells for Charging Battery EV Fleets</b> <i>(Jose Luis Crespo &amp; Deepesh Goyal, VP and Amazon Account Manager)</i></p>	<p><b>Plug's Electrolyzer Offering Value proposition:</b> Perspectives from Plug &amp; Key Customer Testimony. <i>(Sanjay Shrestha &amp; Bruno Forget, VP, Strategy &amp; Operations management, Electrolyzer BU, with Drew Miller, VP of Projects, Infinium &amp; Anselmo Andrade Fernández de Mesa, CEO of H2B2)</i></p>	<p><b>Plug's Vertical Integration through JVs and MOUs:</b> Update on Plug's current JVs; Discussion to what's next to corner the green hydrogen economy. <i>(Keith Schmid, EVP, Special Projects)</i></p>
2:45 - 3:15	<p><b>Customer Case Study - Fuel Cells for Primary Data Center Power</b> <i>(Jose Luis Crespo &amp; Darin Painter with Yuval Bachar, CEO, EdgeCloudLink)</i></p>	<p><b>Getting Hydrogen from Here to There:</b> Hydrogen distribution methodologies including trailers (liquid hydrogen), and other strategies including pipelines, salt caverns and beyond. <i>(Sanjay Shrestha, Kevin Kopczynski, VP, Strategy and M&amp;A, &amp; Raja Amirthalingam, Ph.D., P.E., Principal R&amp;D Engineer, Hydrogen Production and Liquefaction)</i></p>	<p><b>Ramping Manufacturing and Supply Chain:</b> <i>(Dave Mindnich, EVP Global Manufacturing &amp; Brandon Snyder, SVP, Integrated Supply Chain)</i></p>
3:30 - 4:00	<p><b>Grid Applications - Microgrids and Peaker Plants</b> <i>(Jose Luis Crespo, Darin Painter &amp; Kevin Kopczynski with Craig Horne Vice President, Advanced Energy Storage, Energy Vault, and Kevin Bordeaux, Head of Power Supply, Monarch)</i></p>	<p><b>Decarbonizing Multiple Industries:</b> Practical considerations for converting operations to green hydrogen. <i>(Sanjay Shrestha &amp; Ben Victor, VP, Hydrogen Energy Solutions)</i></p>	<p><b>Hydrogen MythBusters:</b> setting the story straight, correcting misinformation around safety, leakage, hydrogen as a greenhouse gas, and more. <i>(Tim Cortes, CTO &amp; Dr. Luke Wentlent, Principal R&amp;D Engineer)</i></p>
4:15 - 4:45	<p><b>Mobile Generators</b> <i>(Jose Luis Crespo &amp; Rick Mason with Dan Gribbel, Sales and Marketing Director, United Rentals)</i></p>	<p><b>Path to Green Hydrogen at Cost Parity</b> <i>(Sanjay Shrestha &amp; Jerry Kahil, VP Finance)</i></p>	<p><b>Cost-Down Initiatives:</b> Driving down service and manufacturing costs. <i>(Chris Suriano, EVP, Service)</i></p>