



Symposium 2023 Agenda: Making Hydrogen Easy

October 11, 2023

8:00 Registration Opens

8:30 Opening Remarks: Andy Marsh, CEO

9:00 Financial Roadmap: Paul Middleton, CFO

9:15 State of the Industry: Jack Brouwer, University California Irvine

Societal Value of Green Hydrogen: Tim Cortes, CTO

9:30 State of the Business:

Andy Marsh, CEO

Sanjay Shrestha, General Manager, Energy Solutions & Chief Strategy Officer

Jose Luis Crespo, General Manager, Applications

Benjamin Haycraft, EVP, EMEA Region

10:30 Tour Vista Manufacturing: Dave Mindnich, EVP, Global Manufacturing

11:00 Lunch Opens

11:45 Breakout Rooms Open (Schedule Attached)

New in 2023 - we are structuring the program allowing in-person guests to customize their experience by participating in breakout room sessions. During these sessions, guests will have the opportunity to engage in focused conversations with prominent members of Plug's senior staff and other specially invited guests. Each session will last for 30 minutes, probing for open discussion and questions, while offering a unique and personalized experience for all attendees. **You're encouraged to check back - as updates to breakout rooms will be updated as guest speakers join the event.**

4:15 Closing Comments & Q&A: Andy Marsh and Senior Staff

5:15 Cocktail Reception & Networking, including ride and drive



Breakout Room	1: Fuel Cell Applications	2: Green Hydrogen + Energy Solutions	3: Path Forward to Profitability
11:45 – 12:15	Plug’s Integrated Solutions: Bringing It All Together and Making Hydrogen Easy (Preeti Pande, CMO)	Where in the World is Green Hydrogen? Green hydrogen usage is being prioritized globally – and Plug is capitalizing on that today through partnerships and global expansion. (Benjamin Haycraft, EVP EMEA Region)	Update on the Implementation of IRA: for your business, our economy, and global sustainability. (Erin Lane & Gerry Conway)
12:30 – 1:00	Customer Case Study - Fuel Cells for Forklifts - Expanding the Value Proposition (Jose Luis Crespo, General Manager, Applications with multi-site customer)	Green Hydrogen Plant Build Out to 2028: Georgia is deployed - what’s next to 1,000 TPD? How will Plug finance its Green Hydrogen ecosystem? (Sanjay Shrestha, General Manager, Energy Solutions & Chief Strategy Officer & Paul Middleton, CFO)	Update on the US’s Hydrogen Hubs (Erin Lane, VP Public Affairs & Gerry Conway, EVP/General Counsel with John Lochner, NYSERDA & Mitch B. Carmichael Cabinet Secretary- WV Dept. of Economic Development)
1:15 – 1:45	Fuel Cells for Charging Battery EV Fleets (Jose Luis Crespo)	Plug Electrolyzer Portfolio: total cost of ownership, deployments, backlog (Sanjay Shrestha)	Plug’s Vertical Integration through JVs and MOUs: Update on Plug’s current JVs; Discussion to what’s next to corner the green hydrogen economy. (Keith Schmid, EVP, Special Projects)
2:00 – 2:30	Microgrids for Transmission Line Fire Safety Shutdown (Jose Luis Crespo with Marco Terruzzin, Chief Product Officer, Energy Vault)	Getting Hydrogen from Here to There: Hydrogen distribution methodologies including trailers (liquid hydrogen), and other strategies including pipelines, salt caverns and beyond (Sanjay Shrestha & Kevin Kopczynski, VP, Strategy and M&A)	Ramping Manufacturing: What does gigafactory scale up look like in Europe and Asia for Plug? (Dave Mindnich, EVP Global Manufacturing & Brandon Snyder, SVP, Integrated Supply Chain)
2:45 – 3:15	Customer Case Study - Fuel Cells for Primary Data Center Power (Jose Luis Crespo with Yuval Bachar, CEO, EdgeCloudLink)	Decarbonizing the Dirtiest of Industries: Practical considerations for converting operations to green hydrogen. (Sanjay Shrestha & Bob Ernull, VP, Energy Solutions)	Hydrogen MythBusters: setting the story straight, correcting misinformation around safety, leakage, hydrogen as a greenhouse gas, and more. (Tim Cortes, CTO & Dr. Luke Wentlent, Principal/Senior R&D Engineer)
3:30 – 4:00	Fuel Cells for Peaking Applications (Jose Luis Crespo & Darin Painter, VP, Stationery Sales and Dan Schriber, Sr. Director, Product Marketing)	Path to Green Hydrogen at Cost Parity (Sanjay Shrestha & Jerry Kahil, VP Finance)	Cost-Down Initiatives: Driving down service and manufacturing costs (Chris Suriano, EVP, Service)