

GENKEY[®]



Your turnkey hydrogen
and fuel cell solution.



GENSURE E-200

- Highly reliable
- Scalable from 200 to 600W
- Environmentally-hardened
- Cost-effective



GENSURE E-1100

- Robust reliability
- Scalable from 1,100 to 4,400W
- Simple maintenance
- Zero-emission performance



GENSURE E-2500

- Scalable from 2,500 Watts up
- Flexible options for a variety of work environments
- Space saving 10kW in one cabinet

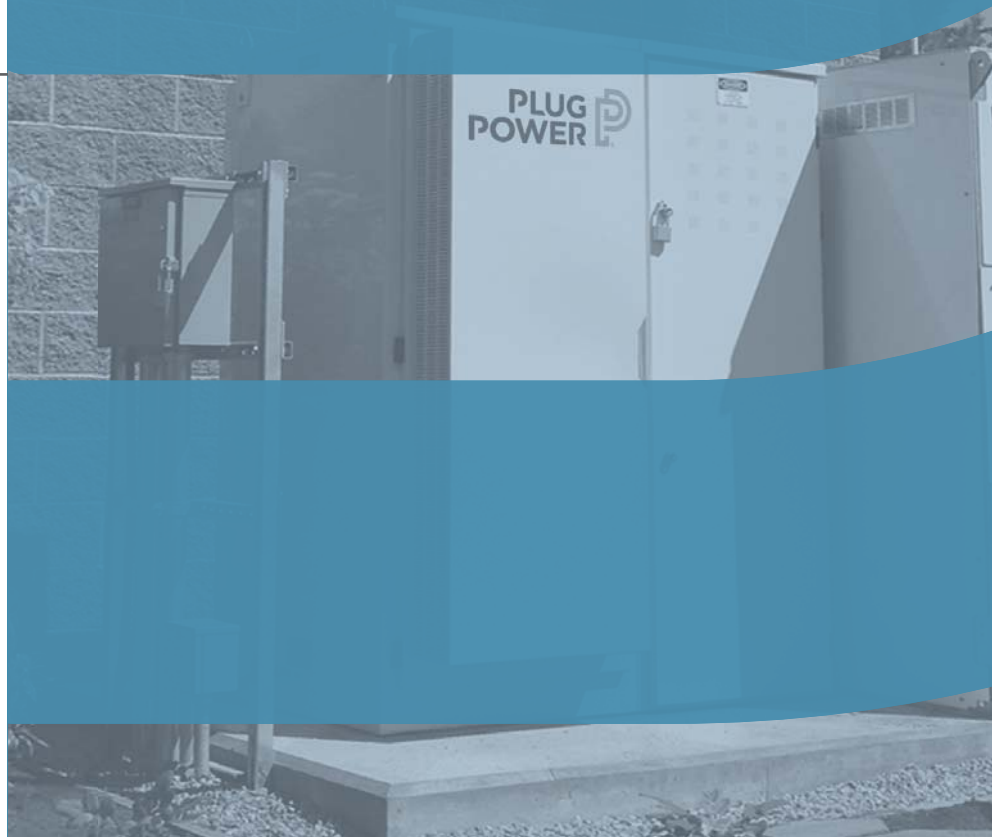
GenKey makes the adoption of hydrogen and fuel cell power simple.

GenKey takes complexity out of the equation for customers by delivering a complete solution, including power, fuel and service.

Plug Power's GenKey solution for the stationary market links together everything you'll need for an easy transition:

- GenSure fuel cell systems
- GenFuel hydrogen storage and refueling
- GenCare service

The GenKey package was developed based on customer feedback and Plug Power's proven performance. Plug Power acts as a single-source vendor, managing full turnkey implementation: site surveys, site acquisition, power installation & commissioning, fueling and service, so customers can focus on the important work they do on a daily basis.



GENSURE

Plug Power's suite of highly reliable stationary hydrogen fuel cell solutions.

GenSure was developed to meet critical customer backup, grid-supplement and off-grid power needs for markets including telecommunications, railroads, utilities and government. The fuel cell solutions provide scalable, clean, cost-effective performance while offering an unparalleled degree of flexibility in addressing the space and runtime constraints of customer locations, with both indoor shelter and outdoor cabinet options.

Unlike traditional generator or battery power technologies, which can be maintenance-heavy, GenSure systems deliver reliable power over the widest range of operating environments. With more than 100 million installed hours of site power protection, GenSure products are field proven.

GENFUEL

Single-source refueling response offering.

GenFuel hydrogen storage solutions enable customers to house hydrogen fuel on site, maintaining a constant fuel supply as needed for their GenSure fuel cell systems. A variety of storage options are available, providing the ability to scale the hydrogen supply to meet a wide array of runtime requirements. Our tiered response offering allows you to manage both normal refills and disaster recovery models.

GENCARE

Ongoing service for GenSure fuel cells and GenFuel hydrogen infrastructure.

GenCare offers a menu of tiered services including the following:

- Preventive maintenance and health checks
- Managed spares program
- Monitoring and service
- Extended warranty options

With tested knowledge and know how, Plug Power's GenCare team has developed a strong expertise in keeping customer DC power plants running. GenCare offers proactive one-stop shopping to ensure your GenSure fuel cells are ready to provide optimal power when you need it most.



PROVEN "ONE STOP SHOPPING" WITH GENKEY

It's proven - with GenKey, it has never been easier to adopt clean, cost-effective hydrogen and fuel cell power for your business. It's time to take another look at hydrogen fuel cells for stationary power, because a backup power choice is about more than meeting the requirements of a regulation - reliable power is about meeting corporate or agency objectives.



HYDROGEN AND FUEL CELL TECHNOLOGY IS ABOUT PROVIDING SOLUTIONS THAT MAKE SENSE ECONOMICALLY, OPERATIONALLY AND SUSTAINABLY - TODAY

The architects of modern hydrogen and fuel cell technology, Plug Power has revolutionized the industry with its simple GenKey solution, designed to increase productivity, lower operating costs and reduce carbon footprint in a reliable, cost-effective manner. Plug Power's GenKey solution couples together all the necessary elements to power, fuel and service a customer. Long-standing relationships with communications industry leaders forged the path for the company's key accounts, including SouthernLinc, AT&T and Sprint. Plug Power is the partner customers trust to take their business into the future. For more information about Plug Power, or to locate a Plug Power sales representative, visit www.plugpower.com or call 509.228.6500.

Corporate Headquarters
968 Albany Shaker Road
Latham, NY 12110
518.738.0320

West Coast
15913 E. Euclid Ave.
Spokane, WA 99216
509.228.6500



PLUGPOWER.COM
gensure@plugpower.com

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