

GENKEY®



Your turnkey hydrogen and fuel cell solution.



GENDRIVE SERIES 3000

- End Rider Pallet Trucks
- Center Rider Pallet Trucks
- Tow Tractors



GENDRIVE SERIES 2000

- Stand-Up Reach Trucks
- Stand-Up Counterbalance Trucks
- Man-Up Orderpickers
- Turret Trucks



GENDRIVE SERIES 1000

- 3-Wheel Sit-Down Trucks
- 4-Wheel Sit-Down Trucks

With GenKey, the move to hydrogen fuel cells is seamless.

GenKey takes the complexity out of the equation for material handling professionals by delivering a complete range of turnkey services to streamline the adoption of hydrogen fuel cells.

Plug Power's GenKey solution links together everything you'll need for an easy transition:

- GenDrive fuel cell power
- GenFuel hydrogen storage and fueling stations
- GenCare service

Plug Power provides full integration and deployment of the entire GenKey solution package for customers in order to ensure a seamless transition to hydrogen fuel cell-based power for material handling operations. Within a very short time, your lift truck fleet will be operating with enhanced efficiency and increased productivity.

The GenKey package was founded on customer trust and Plug Power's proven performance. Plug Power acts as a single-source vendor, managing the power, fueling, service integration and deployment, so customers can focus on putting their new-found productivity to use.

GENDRIVE

Tested. Proven. Rugged. Reliable.

GenDrive is the premium fuel cell solution for electric material handling equipment. Plug Power's full suite of GenDrive products are designed to fit seamlessly into the existing electric lift truck fleet.

Proven as a reliable, economically-viable power solution, GenDrive fuel cells allow customers to streamline operations while maximizing fleet uptime, all while reducing greenhouse gas emissions at the facility.

Powerful Benefits:

- Increased Productivity - higher throughput per shift
- Lower Operational Costs - eliminate battery changeout
- More Operation Space - battery room eliminated
- Significantly Reduced Peak Power Demand - demands for high-cost electricity eliminated
- Reduced Site Emissions - safe, clean, zero-emission power

GENFUEL

GenFuel provides customers with design support and construction of onsite hydrogen storage and fueling stations. When managed by Plug Power's GenFuel team, this can be completed in as little as four months.

GenFuel services include design, commissioning and maintenance for all of the components required to successfully dispense hydrogen without disruption to the customer's operations.

Plug Power provides operator training and a constant supply of cost-efficient hydrogen that leverages Plug Power's quantity buying power.

The GenFuel infrastructure integrates seamlessly with GenDrive fuel cells, providing unmatched reporting for performance tracking.

GENCARE

GenCare provides ongoing service for both the GenDrive fuel cells and GenFuel hydrogen storage and fueling stations.

GenCare includes advanced system monitoring, preventive maintenance, periodic system enhancements, parts inventory logs and rapid-response onsite service by GenCare technicians.

Customers are guaranteed maximum fleet uptime when using GenCare to service GenDrive and GenFuel.



PROVEN "ONE STOP SHOPPING" WITH GENKEY

GenKey has offered a dramatically-simplified pathway to cost-effective hydrogen and fuel cell solutions for material handling since 2014. It's proven, and GenKey customers see higher fleet efficiency and operational productivity from day one.



WITH GENKEY, THE MOVE TO FUEL CELLS IS SEAMLESS.

The architects of modern hydrogen and fuel cell technology, Plug Power has revolutionized the industry with its simple GenKey solution, elements of which are designed to increase productivity, lower operating costs and reduce carbon footprints in a reliable cost-effective manner. Plug Power's GenKey solution couples together all the necessary elements to power, fuel and service a customer's equipment. Long-standing relationships with material handling industry leaders forged the path for the company's key accounts, including Walmart, Amazon, Kroger, BMW and Mercedes Benz. Plug Power is the partner that customers trust to take their business into the future. For more information about Plug Power, or to locate a Plug Power sales representative, visit www.plugpower.com.

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